

MUNICIPAL SERVICES COMMISSION (A COMPONENT UNIT OF THE CITY OF NEW CASTLE) NEW CASTLE, DELAWARE

BASIC FINANCIAL STATEMENTS REQUIRED SUPPLEMENTARY INFORMATION SUPPLEMENTARY INFORMATION

MARCH 31, 2019 AND 2018

MUNICIPAL SERVICES COMMISSION (A COMPONENT UNIT OF THE CITY OF NEW CASTLE) NEW CASTLE, DELAWARE

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INDEPENDENT AUDITOR'S REPORT

July 25, 2019

Board of Commissioners Municipal Services Commission New Castle, Delaware

Report on the Financial Statements

We have audited the accompanying financial statements of the Municipal Services Commission ("the Commission"), a component unit of the City of New Castle, Delaware, as of and for the years ended March 31, 2019 and 2018, and the related notes to the financial statements, which collectively comprise the Commission's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

The Commission's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or

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error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Commission as of March 31, 2019 and 2018, and the changes in its financial position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Management has omitted the Management's Discussion and Analysis that accounting principles generally accepted in the United States of America require to be presented to supplement the basic financial statements. Such missing information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. Our opinion on the basic financial statements is not affected by this missing information.

Accounting principles generally accepted in the United States of America require that the schedule of the net pension liability, related ratios, and investment returns; schedule of employer contributions; and notes to schedule of employer contributions on pages 27 and 28 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Board of Commissioners Municipal Services Commission

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Commission's basic financial statements. The combining schedules of revenues and expenses by department, combining schedules of operating expenses by department, and combining schedules of general and administrative expenses by department on pages 29 through 31 are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The combining schedules of revenues and expenses by department, combining schedules of operating expenses by department, and combining schedules of general and administrative expenses by department are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the combining schedules of revenues and expenses by department, combining schedules of operating expenses by department, and combining schedules of general and administrative expenses by department are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Barbacane, Thornton & Company LLP
BARBACANE, THORNTON & COMPANY LLP

MUNICIPAL SERVICES COMMISSION (A Component Unit of the City of New Castle) STATEMENTS OF NET POSITION MARCH 31, 2019 AND 2018

| | 2019 | 2018 |
|--|-----------------------------|-------------------------|
| ASSETS AND DEFERRED OUTFLOWS OF RESOURCES ASSETS | | |
| Current Assets: | | |
| Cash and cash equivalents | \$ 2,516,620 | \$ 1,975,282 |
| Investments Accounts receivable, net | 1,126,520 585,806 | 1,094,359 610,658 |
| Dividends receivable | 221 | 191 |
| Other receivables | 17,348 | 12,383 |
| Inventory | 673,226 | 620,429 |
| Prepaid expenses Total Current Assets | 134,782 5,054,523 | 84,586 4,397,888 |
| | | |
| Restricted Assets: Cash and cash equivalents - restricted | 733,128 | 864,659 |
| Cash and Cash equivalents - restricted | 733,120 | 004,039 |
| Noncurrent Assets: | | |
| Land Construction-in-progress | 45,386 181,523 | 45,386 75,308 |
| Property, plant, and equipment | 23,820,549 | 23,264,611 |
| Less: Accumulated depreciation | (12,942,444) | (12,262,232) |
| Total Noncurrent Assets | 11,105,014 | 11,123,073 |
| DEFERRED OUTFLOWS OF RESOURCES | | |
| Deferred outflows - pension | 200,878 | 128,908 |
| Deferred outflows - DEMEC Total Deferred Outflows | 2,520,035 2,720,913 | 2,227,630 2,356,538 |
| Total Deletted Outflows | 2,720,913 | 2,330,330 |
| TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES | <u>\$ 19.613,578</u> | \$ 18,742,158 |
| LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND NET POSITION | | |
| LIABILITIES | | |
| Current Liabilities: Accounts payable | \$ 561.995 | \$ 587.114 |
| Accounts payable Accrued expenses | \$ 561,995 - | \$ 587,114 769 |
| Payroll withholdings payable | 13,574 | 10,644 |
| Accrued wages | 20,640 | 18,981 |
| Developer deposits Other liabilities | 9,504 1,066 | 39,083 1,676 |
| Total Current Liabilities | 606,779 | 658,267 |
| Noncurrent Liabilities: | | |
| Escrow deposits | 4,449 | 4,406 |
| Customer deposits | 728,679 | 860,253 |
| Accrued compensated absences | 367,477 | 343,395 |
| Net pension liability Total Noncurrent Liabilities | <u>981,281</u> 2,081,886 | 850,265 2,058,319 |
| | | |
| DEFERRED INFLOWS OF RESOURCES Deferred inflows - pension | 136,917 | 158,918 |
| Deferred filliows - perision | 130,917 | 130,910 |
| NET POSITION | | |
| Investment in capital assets Unrestricted | 11,105,014 5,682,982 | 11,123,073 4,743,581 |
| TOTAL NET POSITION | 16,787,996 | 15,866,654 |
| TOTAL LUDWITTER DEFENDED WELCHOOF DECOLUDED | <u> </u> | |
| TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND NET POSITION | <u>\$ 19,613,578</u> | \$ 18,742,158 |
| AND HELL OUTION | Ψ 10,010,010 | Ψ 10,142,130 |

MUNICIPAL SERVICES COMMISSION
(A Component Unit of the City of New Castle)
STATEMENTS OF CHANGES IN NET POSITION
FOR THE YEARS ENDED MARCH 31, 2019 AND 2018

| | | | Capi | Capital Grant | Inve | stment in C | Investment in Capital Assets Private | Net | Total | | |
|------------------------------------|---|------------------|-------|-----------------------------|-------------|----------------------|---|---------------------------------|---------------------------------|------------------------------|-----------------------|
| | | Capital Grant | Accur | Accumulated Amortization | Net C Gr | Net Capital Grant | Developer Contributions | Investment in Capital Assets | Investment in Capital Assets | Unrestricted Net Position | Total Net Position |
| Balance - March 31, 2016, restated | ↔ | 943,000 | \$ | (688,390) | 8 | 254,610 | \$ 2,291,350 | \$ 7,983,048 | \$ 10,529,008 | \$ 4,406,260 | \$ 14,935,268 |
| Amortization of capital grant | | | | (18,860) |) | (18,860) | , | • | (18,860) | 18,860 | ı |
| Change in Net Position | | • | | ٠ | | ١ | 32,380 | 193,650 | 226,030 | 226,629 | 452,659 |
| Balance - March 31, 2017, restated | | 943,000 | C | (707,250) | 7 | 235,750 | 2,323,730 | 8,176,698 | 10,736,178 | 4,651,749 | 15,387,927 |
| Amortization of capital grant | | | | (18,860) |) | (18,860) | , | | (18,860) | 18,860 | ı |
| Change in Net Position | | • | | 1 | | ' | 20,922 | 384,833 | 405,755 | 72,972 | 478,727 |
| Balance - March 31, 2018 | | 943,000 | | (726,110) | 2 | 216,890 | 2,344,652 | 8,561,531 | 11,123,073 | 4,743,581 | 15,866,654 |
| Amortization of capital grant | | | | (18,860) |) | (18,860) | , | 1 | (18,860) | 18,860 | ı |
| Change in Net Position | | - | | | | • | 98,027 | (97,226) | 801 | 920,541 | 921,342 |
| Balance - March 31, 2019 | ↔ | 943,000 | \$ | (744,970) | \$ | 198,030 | \$ 2,442,679 | \$ 8,464,305 | \$ 11,105,014 | \$ 5,682,982 | \$ 16,787,996 |

MUNICIPAL SERVICES COMMISSION

(A Component Unit of the City of New Castle)

STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE YEARS ENDED MARCH 31, 2019 AND 2018

| | 2019 | 2018 |
|--|---------------|---------------|
| OPERATING REVENUES: | | |
| User charges | \$ 11,222,544 | \$ 10,960,576 |
| City service charges | 68,351 | 72,553 |
| Free service | 53,218 | 52,127 |
| Miscellaneous | 82,548 | 66,527 |
| TOTAL OPERATING REVENUES | 11,426,661 | 11,151,783 |
| Less: Free service | (7,204) | (8,326) |
| NET OPERATING REVENUES | 11,419,457 | 11,143,457 |
| PURCHASE OF POWER AND WATER | 6,343,729 | 6,567,286 |
| OPERATING EXPENSES | 2,606,198 | 2,540,898 |
| GENERAL AND ADMINISTRATIVE EXPENSES | 990,241 | 947,751 |
| OPERATING INCOME | 1,479,289 | 1,087,522 |
| NONOPERATING REVENUES (EXPENSES): | | |
| Net investment income | 37,985 | 33,883 |
| Grant income | - | 49,995 |
| Appropriations to the Mayor and Council of New Castle: | | |
| Ordinary | (657,634) | (665,353) |
| City services | (22,951) | (21,382) |
| Special | (7,612) | (18,874) |
| Realized loss on investments | (97) | (18,046) |
| Unrealized (loss) gain on investments | (5,665) | 10,060 |
| TOTAL NONOPERATING EXPENSES | (655,974) | (629,717) |
| CAPITAL CONTRIBUTIONS | | |
| Private developer contributions | 98,027 | 20,922 |
| CHANGE IN NET POSITION | 921,342 | 478,727 |
| NET POSITION, BEGINNING OF YEAR, RESTATED | 15,866,654 | 15,387,927 |
| NET POSITION, END OF YEAR | \$ 16,787,996 | \$ 15,866,654 |

MUNICIPAL SERVICES COMMISSION (A Component Unit of the City of New Castle) STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED MARCH 31, 2019 AND 2018

| | 2019 | 2018 |
|--|--|--|
| CASH FLOWS FROM OPERATING ACTIVITIES: Receipts from customers Payments to suppliers for goods and services Payments to employees for services NET CASH PROVIDED BY OPERATING ACTIVITIES | \$ 11,232,220 (7,453,831) (2,154,974) 1,623,415 | \$ 10,960,895 (7,610,480) (2,151,699) 1,198,716 |
| CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES: Appropriations to the Mayor and Council of New Castle | (665,246) | (684,227) |
| CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES: Capital improvements Capital grants NET CASH USED BY CAPITAL AND RELATED FINANCING ACTIVITIES | (566,017) (566,017) | (1,054,489) 49,995 (1,004,494) |
| CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of investments Investment income NET CASH PROVIDED BY INVESTING ACTIVITIES | (20,300) 37,955 17,655 | (29,115) 33,854 4,739 |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | 409,807 | (485,266) |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR | 2,839,941 | 3,325,207 |
| CASH AND CASH EQUIVALENTS, END OF YEAR | \$ 3,249,748 | \$ 2,839,941 |
| RECONCILIATION OF OPERATING INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITIES: Operating income Adjustments: Depreciation | \$ 1,479,289 682.103 | \$1,087,522 688,516 |
| Bad debt Free service (Increase) Decrease in: | 5,440 (46,014) | 22,289 (43,801) |
| Accounts receivable Other receivables Inventory Prepaid expenses Deferred outflows - pension Deferred outflows - DEMEC | 24,852 (4,965) (52,797) (50,196) (71,970) (292,405) | (198,020) (9,550) (67,276) (2,754) (47,543) (286,158) |
| Increase (Decrease) in: Accounts payable Accrued expenses Payroll withholdings payable Accrued wages Developer deposits Other liabilities Escrow deposits Customer deposits Customer deposits Accrued compensated absences Net pension liability | (25,119) (769) 2,974 1,659 (29,579) (610) 43 (131,574) 24,083 130,971 | (3,253) (19,393) 6,676 (8,842) 38,226 230 20 30,563 27,429 (38,747) |
| Deferred inflows - pension NET CASH PROVIDED BY OPERATING ACTIVITIES | (22,001) \$ 1,623,415 | 22,582 \$ 1,198,716 |
| CASH AND CASH EQUIVALENTS: Cash and cash equivalents Cash and cash equivalents - restricted TOTAL CASH AND CASH EQUIVALENTS | \$ 2,516,620 733,128 \$ 3,249,748 | \$ 1,975,282 864,659 \$ 2,839,941 |
| NONCASH NONCAPITAL FINANCING ACTIVITIES: Appropriation to the Mayor and Council of New Castle | \$ 22,951 | \$ 21,382 |
| NONCASH CAPITAL AND RELATED FINANCING ACTIVITIES: Contributions of infrastructure | \$ 98,027 | \$ 20,922 |
| NONCASH INVESTING ACTIVITIES: Unrealized (loss)/gain on investments | \$ (5,665) | \$ 10,060 |

NOTE 1 NATURE OF ACTIVITIES

Organized under a charter adopted on March 1, 1921 and amended throughout the years, the Municipal Services Commission of the City of New Castle, Delaware, operates under a Board of Commissioners and provides water and electric as authorized by its charter. Although the Commission is legally separate from the City of New Castle, it is a component unit of the City.

The Municipal Services Commission is governed by a three-member board, appointed one each by the City Council of the City of New Castle, the Mayor of the City of New Castle, and the Trustees of New Castle Common.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The financial statements of the Municipal Services Commission ("the Commission") are accounted for on the accrual basis of accounting. With this measurement focus, all assets and deferred outflows of resources, and all liabilities and deferred inflows of resources are included in the statement of net position.

The components of net position are as follows:

- Investment in capital assets This component of net position consists of capital assets, net of accumulated depreciation.
- Restricted This category presents external restrictions imposed by creditors, grantors, contributors, or laws or regulations of other governments and restrictions imposed by law through constitutional provisions or enabling legislation.
- Unrestricted This component of net position consists of net position that does not meet the definition of "restricted" or "net investment in capital assets."

When both restricted and unrestricted resources are available for use, it is the Commission's policy to use restricted resources first and then unrestricted resources as they are needed.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Commission considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

Restricted Cash

The Commission has restricted cash at March 31, 2019 and 2018 of \$733,128 and \$864,659, respectively. The use of these funds is restricted for the refund of security deposits collected from customers.

NOTE 2 <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> (cont'd)

Investments

The Commission's investments consist of mutual funds. Investments are recorded at fair value. In establishing the fair value of investments, the Commission uses the following hierarchy. The lowest available level of valuation is used for all investments.

Level 1 – Valuations based on quoted market prices in active markets for identical assets or liabilities that the entity has the ability to access.

Level 2 – Valuations based on quoted prices of similar products in active markets or identical products in markets that are not active or for which all significant inputs are observable, directly or indirectly.

Level 3 – Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

<u>Accounts Receivable</u>

The Commission carries its accounts receivable at gross realizable value less an allowance for doubtful accounts. On a periodic basis, the Commission evaluates its electric accounts receivable and establishes an allowance for doubtful accounts, when deemed necessary, based on its analysis of the aged receivables. The Commission does not provide an allowance for doubtful accounts on its water accounts receivable because of its ability to file a lien on the property. The Commission may eventually write off a doubtful account as uncollectible when collection efforts fail over a period of time.

<u>Inventory</u>

Inventory consists of materials, parts, and supplies used by the Commission to provide water and electric to its customers. Inventory is carried at average cost.

Property, Plant, and Equipment

Property, plant, and equipment is valued at historical cost or estimated historical cost if actual historical cost is not available.

The Commission follows the practice of capitalizing costs for property, plant, and equipment in excess of \$5,000; the fair value of donated property and equipment is similarly capitalized.

Depreciation of all exhaustible property, plant, and equipment is charged as an expense against operations. Depreciation has been provided for using the straight-line method over the

NOTE 2 <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> (conf'd)

estimated useful lives of the assets, which range from three to one hundred years. Depreciation expense was \$682,103 and \$688,516 for the years ended March 31, 2019 and 2018, respectively.

Impairment of Long-lived Assets

The Commission evaluates impairment of its long-lived assets as required by authoritative guidance. The carrying value of long-lived assets held-and-used is evaluated when events or changes in circumstances indicate the carrying value may not be recoverable. The carrying value of a long-lived asset is considered impaired when the total projected undiscounted cash flows from such asset is separately identifiable and is less than the carrying value. In that event, a loss is recognized based on the amount by which the carrying value exceeds the fair value of the long-lived asset. Fair value is determined primarily using the projected cash flows from the asset discounted at a rate commensurate with the risk involved. No impairment loss was recognized during the years ended March 31, 2019 and 2018.

Deferred Outflows of Resources

Deferred outflows of resources represent a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expenses/expenditures) until then. The Commission has two items that qualify for reporting in this category. Certain changes to the net pension liability are required to be amortized over a period of years; the unamortized portions of these changes are reflected as deferred outflows of resources in the statement of net position. The Commission also has deferred outflows related to regulatory accounting for projects and assets financed for them.

<u>Deferred Inflows of Resources</u>

Deferred inflows of resources represent an acquisition of net position that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until that time. Certain changes to the net pension liability are required to be amortized over a period of years; the unamortized portions of these changes are reflected as deferred inflows of resources in the statement of net position.

Compensated Absences

A ceiling of 280 hours has been established regarding the maximum number of hours of vacation that may be accumulated by each employee. Sick leave may be accumulated up to 2,080 hours by each employee. The Commission follows a policy which indicates all accumulated hours of sick leave are forfeited upon the resignation or termination of each

NOTE 2 <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> (cont'd)

employee. Any employee entering retirement, however, will be paid for all accumulated hours of sick leave up to a maximum of 720 hours. Accumulated hours of vacation are paid regardless of whether the employee resigns, is terminated, or retires. The Commission accrues a liability for compensated absences which meet the following criteria:

- The Commission's obligation relating to employees' rights to receive compensation for future absences is attributable to employees' services already rendered.
- The obligation relates to rights that vest or accumulate.
- Payment of the compensation amount is probable.
- The amount can be reasonably estimated.

Contributed Capital

The Commission received a \$943,000 grant in 1978 from the Economic Development Administration for the improvement of the Commission's water distribution system. The contributed capital portion of the constructed water tower is being amortized using the straight-line method over 50 years. The unamortized portion of the water tower for the years ended March 31, 2019 and 2018 is \$198,030 and \$216,890, respectively.

Private Developer Contributions

From time to time, the Commission receives contributions of infrastructure from third parties. The Commission takes possession of the infrastructure received. These contributions are recorded at fair value at the date of contribution. If the fair value of the contributed asset is not known, then the Commission will estimate the fair value. For the years ended March 31, 2019 and 2018, the Commission received contributed infrastructure of \$98,027 and \$20,922, respectively. The Commission depreciates these assets over their estimated useful life.

Revenue Recognition

The Commission recognizes revenue from its customers when billed. Charges for electric and water services are billed monthly. All charges are based on actual usage of electric and water determined from meter readings.

<u>Use of Estimates in the Preparation of Financial Statements</u>

Preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

NOTE 3 DEPOSITS AND INVESTMENTS

Deposits

Custodial Credit Risk

Custodial credit risk is the risk that in the event of a bank failure, the Commission's deposits may not be returned. The Commission does not have a policy for custodial credit risk on deposits. At March 31, 2019 and 2018, the carrying amount of the Commission's deposits was \$3,249,748 and \$2,839,941, respectively, and the bank balance was \$3,507,211 and \$2,889,442, respectively. Of the bank balance, \$250,000 and \$250,000 was covered by federal depository insurance at March 31, 2019 and 2018, respectively. The remaining balances of \$3,257,211 and \$2,639,442 at March 31, 2019 and 2018, respectively, were uninsured and subject to custodial credit risk.

Investments

As of March 31, 2019 and 2018, the Commission had the following investments:

| | March 31, 2019 | | | March 31, 2018 | | | 2018 | |
|---|----------------|---|----|---|----|---|------|---|
| Investment Type | F | air Value | | Level 1 | F | air Value | _ | Level 1 |
| U.S. Agency Bond Fund Total Return Bond Fund Senior Floating Rate Bond Fund Strategic Income Bond Fund | \$ | 98,150 414,306 205,503 408,561 | \$ | 98,150 414,306 205,503 408,561 | \$ | 96,378 396,927 202,220 398,834 | \$ | 96,378 396,927 202,220 398,834 |
| TOTAL | \$ | 1,126,520 | \$ | 1,126,520 | \$ | 1,094,359 | \$ | 1,094,359 |

During the years ended March 31, 2019 and 2018, the Commission recognized an unrealized gain (loss) on investments of (\$5,665) and \$10,060, respectively. In addition, the Commission recognized a gain (loss) on the sale of the Strategic Income Bond Fund of (\$97) during the year ended March 31, 2019 and the Corporate Bond Fund of (\$18,046) during the year ended March 31, 2018.

Custodial Credit Risk

Custodial credit risk for an investment is the risk that in the event of the failure of the counterparty, the Commission will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. The Commission does not have an investment policy for managing custodial credit risk. The Commission's investment in mutual funds is exempt from risk categorization because the Commission does not own any identifiable securities but is a shareholder of a percentage of the mutual funds. There are no amounts held in uninsured and unregistered investments for which the securities are held by the counterparty, or by its safekeeping department or agent.

NOTE 3 <u>DEPOSITS AND INVESTMENTS</u> (cont'd)

Interest Rate Risk

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. The Commission does not have a formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates.

Concentration of Credit Risk

The Commission has no investment policy that would limit the amount it may invest in any one issuer.

NOTE 4 ACCOUNTS RECEIVABLE

The Commission's policy is to maintain an allowance for doubtful accounts equal to approximately 2.6 percent of the outstanding electric receivables at the end of the year. The net trade receivable consists of the following:

| | M | arch 31, |
|--|-----------------------|----------------------|
| | 2019 | 2018 |
| Electric receivables Water receivables | \$ 478,957 113,172 | \$ 524,618 92,297 |
| Customer deposits receivable | 6,130 | 7,745 |
| Less: Allowance for doubtful accounts | 598,259 12,453 | 624,660 14,002 |
| Total Accounts Receivable | \$ 585,806 | \$ 610,658 |

NOTE 5 INVENTORY

The Commission's inventory consists of the following two major categories:

| | March 31, | | | |
|---------------------------------------|-----------------------|-----------------------|--|--|
| | 2019 | 2018 | | |
| Electric inventory Water inventory | \$ 548,391 124,835 | \$ 485,886 134,543 | | |
| Total Inventory | \$ 673,226 | \$ 620,429 | | |

NOTE 6 PROPERTY, PLANT, AND EQUIPMENT

A summary of property, plant, and equipment and accumulated depreciation for the years ended March 31, 2019 and 2018 is as follows:

| | April 1, 2018 | Additions | Deletion | March 31, 2019 |
|--|--------------------|--------------------|------------------------|-------------------|
| Nondepreciable Assets: Land | \$ 45,386 | \$ - | \$ - | \$ 45,386 |
| Construction-in-progress | 75,308 | 474,458 | 368,243 | 181,523 |
| Total Nondepreciable Assets | 120,694 | 474,458 | 368,243 | 226,909 |
| Total Nortaepieciable Assets | 120,074 | 474,430 | 300,243 | 220,707 |
| Depreciable Assets: | | | | |
| Building structures | 539,207 | 96,699 | - | 635,906 |
| Water department | 11,561,987 | 221,939 | - | 11,783,926 |
| Electric department | 9,035,234 | 160,222 | - | 9,195,456 |
| Common assets | 2,128,183 | 78,969 | 1,891 | 2,205,261 |
| Total Depreciable Assets | 23,264,611 | 557,829 | 1,891 | 23,820,549 |
| Less Accumulated Depreciation: | | | | |
| Building structures | 288,808 | 18,387 | - | 307,195 |
| Water department | 4,194,826 | 325,488 | - | 4,520,314 |
| Electric department | 6,447,610 | 201,256 | - | 6,648,866 |
| Common assets | 1,330,988 | 136,972 | 1,891 | 1,466,069 |
| Total Accumulated Depreciation | 12,262,232 | 682,103 | 1,891 | 12,942,444 |
| Total Property, Plant, and Equipment, Net | \$ 11,123,073 | \$ 350,184 | \$ 368,243 | \$ 11,105,014 |
| | April1, 2017 | Additions | Deletions | March 31, 2018 |
| Nondepreciable Assets: | Å 45.00/ | ٨ | ٨ | A 45.00/ |
| Land | \$ 45,386 | \$ - | \$ - | \$ 45,386 |
| Construction-in-progress Total Nondepreciable Assets | 146,806 192,192 | 998,304 998,304 | 1,069,802 1,069,802 | 75,308 120,694 |
| roidi Noridepreciable Asseis | 192,192 | 990,304 | 1,009,002 | 120,094 |
| Depreciable Assets: | | | | |
| Building structures | 527,897 | 11,310 | - | 539,207 |
| Water department | 10,592,355 | 969,632 | - | 11,561,987 |
| Electric department | 9,035,234 | <u>-</u> | - | 9,035,234 |
| Common assets | 1,962,216 | 165,967 | | 2,128,183 |
| Total Depreciable Assets | 22,117,702 | 1,146,909 | | 23,264,611 |
| Less Accumulated Depreciation: | | | | |
| Building structures | 273,901 | 14,907 | - | 288,808 |
| Water department | 3,872,951 | 321,875 | - | 4,194,826 |
| Electric department | 6,223,163 | 224,447 | - | 6,447,610 |
| Common assets | 1,203,701 | 127,287 | | 1,330,988 |
| Total Accumulated Depreciation | 11,573,716 | 688,516 | | 12,262,232 |
| Total Property, Plant, and | | | | |
| Equipment, Net | \$ 10,736,178 | \$ 1,456,697 | \$ 1,069,802 | \$ 11,123,073 |

NOTE 6 PROPERTY, PLANT, AND EQUIPMENT (cont'd)

Depreciation expense for the years ended March 31, 2019 and 2018 was \$682,103 and \$688,516, respectively.

NOTE 7 DEFINED BENEFIT PENSION PLAN

Plan Description and Provisions

The Commission has a defined benefit pension plan ("the Plan") which covers all of its employees hired before April 1, 2016. The Plan is administered by independent administrators, and the Commission's account is funded entirely through a contribution by the Commission. For the years ended March 31, 2019 and 2018, the dollar amount of current payroll used in the determination of the minimal contribution utilized the calendar year payroll of \$1,306,758 and \$1,327,758, respectively. Total payroll for the years ended March 31, 2019 and 2018 is \$1,584,963 and \$1,528,953, respectively.

All full-time Commission employees hired before April 1, 2016 are eligible to participate in the Plan upon employment. Benefits do not vest until the completion of five years of service, at which time the employee is 100 percent vested. The Commission amended the Normal Retirement Benefit effective July 1, 2000. Non-union participants hired prior to July 1, 2000 are entitled to the benefit computation resulting in the greater benefit calculated under Option A or B. Non-union participants hired after July 1, 2000 are entitled to the benefit computed under Option B. For union employees, benefits are calculated under Option A only. The full-time Commission employees who retire at or after age 65 with five years of credited service are entitled to benefits calculated under the applicable formula as follows:

- A. Final average compensation of 2.0 percent (average of 60 months) multiplied by continuous years of service with a maximum monthly benefit of \$3,200. As of April 1, 2016, in no event will the monthly benefit under this paragraph (a) exceed \$3,600. The maximum monthly benefit was increased to \$4,000 effective April 1, 2019.
- B. Final average compensation of 1.67 percent multiplied by years of service taken to the nearest twelfth of a year but not more than 75 percent of final average compensation minus Social Security benefits payable at age 62, the result multiplied by years of service (maximum 30) divided by 30.

The Plan has an early retirement provision for Option A, age 55 and 10 years of service and for Option B, age 55 and 15 years of service with a reduction in the retirement benefit. As of April 1, 2013, a participant age 55 with 30 years of service will have an early retirement provision with no reduction in the retirement benefit.

NOTE 7 <u>DEFINED BENEFIT PENSION PLAN</u> (cont'd)

Upon the death of an active member who is eligible for retirement, or of an active or terminated vested member, the surviving spouse is entitled to 50 percent of the benefit the member was receiving or would have been receiving had he retired at the date of death. The benefits are computed as life annuities.

As of April 1, 2016, any newly hired employee will not be eligible to participate in the Pension Plan. All employees currently participating in the Plan will continue to be eligible to accrue additional pension benefits and vesting service. Any current, eligible participant, who terminates employment with the employer after April 1, 2016 and is subsequently rehired, will not be eligible to reenter the Plan.

Pension Assets, Liabilities, Expense, Deferred Outflows of Resources, and Deferred Inflows of Resources Related to Pensions

As of March 31, 2019 and 2018, the Plan reported a net pension liability of \$981,281 and \$850,265, respectively. The net pension liability was measured as of March 31, 2019 and 2018, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of March 31, 2019 and 2018. For the years ended March 31, 2019 and 2018, the Plan recognized pension expense in the amount of \$238,794 and \$189,247, respectively.

Net Pension Liability

The components of the net pension liability of the Commission at March 31, 2019 and 2018 were as follows:

| | 2019 | 2018 |
|--|---------------------------|---------------------------|
| Total pension liability Plan fiduciary net position | \$ 4,055,675 3,074,394 | \$ 3,891,734 3,041,469 |
| Commission's net pension liability | \$ 981,281 | \$ 850,265 |
| Plan fiduciary net position as a percentage of the total pension liability | 75.80% | 78.15% |

The Commissions' changes in total pension liability, plan fiduciary net position, and net pension liability for the years ended March 31, 2019 and 2018 were as follows:

NOTE 7 <u>DEFINED BENEFIT PENSION PLAN</u> (cont'd)

| | Total Pension Liability | Plan Fiduciary Net Position | Net Pension Liability |
|-------------------------------|-------------------------------|-----------------------------------|-----------------------------|
| Balance at March 31, 2018 | \$ 3,891,734 | \$ 3,041,469 | \$ 850,265 |
| Changes for the year: | | | |
| Service cost | 84,928 | - | 84,928 |
| Interest | 262,991 | - | 262,991 |
| Experience loss | 15,067 | - | 15,067 |
| Changes in assumptions | 10,139 | - | 10,139 |
| Changes in benefit provisions | 64,550 | - | 64,550 |
| Benefit payments | (273,734) | (273,734) | - |
| Employer contributions | - | 201,749 | (201,749) |
| Net investment income | | 104,910 | (104,910) |
| Net Changes | 163,941 | 32,925 | 131,016 |
| Balance at March 31, 2019 | \$ 4,055,675 | \$ 3,074,394 | \$ 981,281 |
| | Total Pension Liability | Plan Fiduciary Net Position | Net Pension Liability |
| Balance at March 31, 2017 | \$ 3,692,932 | \$ 2,802,234 | \$ 890,698 |
| Changes for the year: | | | |
| Service cost | 121,509 | - | 121,509 |
| Interest | 248,860 | - | 248,860 |
| Experience gain | (17,745) | - | (17,745) |
| Changes in assumptions | 119,169 | - | 119,169 |
| Benefit payments | (272,991) | (272,991) | - |
| Employer contributions | - | 254,642 | (254,642) |
| Net investment income | | 257,584 | (257,584) |
| Net Changes | 198,802 | 239,235 | (40,433) |
| Balance at March 31, 2018 | \$ 3,891,734 | \$ 3,041,469 | \$ 850,265 |

NOTE 7 <u>DEFINED BENEFIT PENSION PLAN</u> (cont'd)

Contribution and Investment Disclosures

Minimum annual funding requirements for the Plan are determined under the aggregate cost funding method. This method determines annual cost by fully funding the Plan's present value of future benefits over the average future working lifetime of active Plan participants as a level percentage of expected future salaries. The Commissions' funding policy is to contribute an amount at least equal to the Plan's minimum funding requirement. Additional contributions may be made at the discretion of the Commission.

Once money is contributed to the Plan, the money is invested in accordance with the policy adopted by the Commission's Board. Generally speaking, the investment policy provides the fiduciaries who are responsible for plan investments with guidelines or general instruction concerning various types or categories of investment management decisions.

The Commission has defined acceptable allocation ranges and performance benchmarks by asset class within the investment policy. The portfolio should be invested with the care, skill, and diligence of a prudent man within the prescribed allocation ranges in order to limit potential underperformance and minimize the likelihood of low or negative returns. The investment objectives are long-term and designed to maximize return without undue exposure to risk.

The long-term expected rate of return on plan investments is 7.00 percent. This rate is supported using a building-block method in which expected real rates of return (i.e. expected return net of inflation and investment expenses) are developed for each major asset class. These rates are combined by weighting the expected real rates by the target asset allocation and adding expected inflation. The target allocation and current estimates of the real rates of return for each major asset class are summarized below.

| | Expected Real | |
|----------------------|---------------|----------------|
| Target Asset Class | Allocation | Rate of Return |
| | | |
| Domestic equity | 48% | 5.00% |
| International equity | 14% | 5.25% |
| Fixed income | 35% | 2.75% |
| Real estate | 3% | 4.75% |
| Cash | 0% | 2.00% |

Over the long-term, inflation is expected to add 2.0 percent to 2.5 percent in portfolio return.

All Plan investments are regularly traded and valued daily. Investments are reported based on the fair market value as of the measurement date.

NOTE 7 <u>DEFINED BENEFIT PENSION PLAN</u> (cont'd)

As of March 31, 2019 and 2018, five percent or more of Plan assets were held in the following individual funds:

| Investment Fund | March 31, 2019 | March 31, 2018 |
|-----------------------------------|----------------|----------------|
| Vanguard Mid-Cap Index | 13.0% | 12.9% |
| Metro West Intermediate Bond | - | 10.1% |
| Nationwide Fixed Fund | 24.7% | - |
| John Hancock Strategic Income | - | 8.1% |
| Pioneer Strategic Income | - | 7.1% |
| Oppenheimer Developing Markets | 5.0% | 5.0% |
| Vanguard Growth Index | 5.1% | - |
| Vanguard Inflation Protection | - | 5.1% |
| Vanguard Total Bond Market | - | 5.1% |
| American Funds AMCAP | 5.0% | - |
| Vanguard Equity 500 Index | 10.1% | 9.8% |
| American Funds EuroPacific Growth | 6.0% | 6.0% |
| Vanguard Value Index | 5.0% | - |
| American Funds American Mutual | 5.0% | - |

Discount Rate and Liability Disclosures

The discount rate used to measure the total pension liability is 7.00 percent.

Minimum annual funding requirements are calculated in accordance with the aggregate funding method. Required annual funding is an amount intended to increase Plan funding to 100 percent of total expected future benefit liability over active participants average working lifetime. Annual funding can be no less than the amount required to make retiree benefit payments in the current year.

Based on the level of expected annual funding, the Plan's fiduciary net position is projected to be available to make all projected future benefit payments to current active and inactive Plan members. Therefore, the long-term expected rate of return on pension investments is used to determine the total pension liability.

Normal funding method was determined to be 7.24 percent of annual covered payroll.

The most recent actuarial valuation of the Plan is as of April 1, 2019. The Commission's current normal cost rate (value of benefits being earned in the current fiscal year) is under the entry age.

NOTE 7 <u>DEFINED BENEFIT PENSION PLAN</u> (cont'd)

As of April 1, 2019, the Plan covered a total of 33 participants including 15 active plan members, 14 retirees and beneficiaries receiving benefits from the Plan, and 4 terminated members who are entitled to future benefits.

The total pension liability of the Plan is sensitive to changes in the liability discount rate. An increase in the discount rate would reduce total pension liability (and vice versa) as well as the Plan's net pension liability. The chart below shows the Plan's estimated net pension liability as of March 31, 2019 and 2018, as well as the impact of a one percent increase or decrease in discount rate.

| | 1% Decrease | Current Discount Rate | 1% Increase |
|-----------------------|----------------|--------------------------|----------------|
| Net Pension Liability | (6.0%) | (7.0%) | (8.0%) |
| As of March 31, 2019 | \$ 1,477,087 | \$ 981,281 | \$ 573,146 |
| As of March 31, 2018 | 1,322,558 | 850,265 | 461,256 |

Deferred Amounts and Plan Change Disclosures

As of March 31, 2019, the Commission reported deferred outflows and inflows of resources related to the Plan as summarized below. These deferred items will be recognized in future pension expense and detailed in the schedule of deferred gains and losses.

| | Deferred Outflows | Deferred Inflows |
|---|--------------------------------|------------------------|
| Liability experience Assumption changes Investment experience | \$ 14,211 131,112 55,555 | \$ (136,917) - - |
| Total | \$ 200,878 | \$ (136,917) |

As of March 31, 2018, the Commission reported deferred outflows and inflows of resources related to the Plan as summarized below. These deferred items will be recognized in future pension expense and are detailed in the schedule of deferred gains and losses.

| | Deferred Outflows | Deferred Inflows |
|---|---------------------|-------------------------------|
| Liability experience Assumption changes Investment experience | \$ - 128,908 | \$ (145,499) - (13,419) |
| Total | \$ 128,908 | \$ (158,918) |

NOTE 7 <u>DEFINED BENEFIT PENSION PLAN</u> (cont'd)

The amounts shown above will be recognized in pension expense as follows:

| Year Ended March 31, | Marc | h 31, 2019 |
|----------------------|------|------------|
| 2020 | \$ | 36,859 |
| 2021 | | (10,702) |
| 2022 | | 8,901 |
| 2023 | | 21,333 |
| 2024 | | 209 |
| After 2024 | | 7,361 |
| Total | \$ | 63,961 |

During the period of plan history shown in this report, the following changes in valuation assumptions and/or benefit terms have occurred:

- Assumed mortality was updated from the Male UP-94 Table projected to 2001 to the sexdistinct IRS Static Tables as of January 1, 2011 and updated to the most recent table each year thereafter.
- Part (a) maximum monthly benefits were increased from \$1,800 to \$2,000 on April 1, 2008, \$2,400 on April 1, 2010, \$3,200 on April 1, 2013, \$3,600 on April 1, 2016, and \$4,000 on April 1, 2019.
- An unreduced early retirement benefit with 30 or more years of service was added to the Plan on April 1, 2013. As a result, an assumed retirement age of 60 with 30 or more years of service was added to the valuation of April 1, 2013.

Pension Plan Fiduciary Net Position – Detailed information about the pension plan's fiduciary net position is available in a separately issued report.

NOTE 8 DEFINED CONTRIBUTION PLAN

All employees hired after April 1, 2016 will be eligible to participate in a Defined Contribution Plan after completion of one full year of service. The Commission established a Defined Contribution Plan in accordance with Internal Revenue Code ("IRC") Section 401(a) on April 1, 2017. The Plan is administered by Nationwide Retirement Solutions, Inc. The Commission contributes four percent of each eligible employee's base wages, excluding overtime and stand by pay. The Commission will also match employee contributions to the Commission's Deferred Compensation Plan ("457 Plan") up to three percent of the employee's base wages, excluding

NOTE 8 DEFINED CONTRIBUTION PLAN (cont'd)

overtime and stand by pay, for a maximum employer contribution of seven percent. The employee will be fully vested in the employer contributions. Contributions to the plan for the years ended March 31, 2019 and 2018 were \$14,182 and \$5,527, respectively.

NOTE 9 APPROPRIATIONS TO THE MAYOR AND COUNCIL OF NEW CASTLE

Ordinary – During the years ended March 31, 2019 and 2018, the Commission appropriated \$657,634 and \$665,353, respectively, to the Mayor and Council of New Castle.

City Services – The Commission reflects the cost of city electric and water usage as a City Services appropriation on its financial statements. The City Services appropriation totaled \$22,951 and \$21,382 for the years ended March 31, 2019 and 2018, respectively. Of this amount, \$22,951 and \$21,382 represented water usage, and \$0 and \$0 represented electric usage for the years ended March 31, 2019 and 2018, respectively.

Special – During the years ended March 31, 2019 and 2018, the Commission also approved special appropriations totaling \$7,612 and \$18,874, respectively, to the Mayor and Council of New Castle.

NOTE 10 COMMITMENTS

The Commission routinely contracts with third parties related to additions or repairs to the Commission's infrastructure.

Other Commitments – The Commission has entered into an agreement with the Delaware Municipal Electric Corporation, Inc. ("DEMEC") to act as its agent for the purchase of electric capacity and energy. This agreement was effective January 1, 2000 through December 31, 2003 and is automatically extended for succeeding periods of one year, except that it may be terminated at any time during any of the succeeding periods upon 60 days written notice by either party.

Under the agreement, DEMEC is authorized to act as an agent for the Commission in all matters relating to the acquisition and delivery of its wholesale power supply. DEMEC may enter into power supply management agreements with other entities for the purpose of efficiently managing energy cost risk.

The Commission has a separate power sales contract with DEMEC to purchase capacity from an electric power plant owned by DEMEC. On May 1, 2011, the Commission entered into another power sales contract with DEMEC to purchase additional capacity from a new electric power plant that DEMEC will build and own. The Commission is contractually bound to pay debt service and other costs through the contracts. The Commission's share, in the projects,

NOTE 10 COMMITMENTS (cont'd)

corresponds to its share of load, which is the amount of debt service for which they are responsible. The power sales contracts run as long as there are bonds outstanding on the projects. If the Commission or any other participant defaults on their payment obligation, the remaining participants must pay their respective pro rata share of the defaulted amounts, not to exceed 125 percent of their initial pro rata share.

In January 2008, the Commissioners unanimously voted to build a second substation on the southwesterly side of the city to meet current and future electric demands. The Commissioners amended their full power purchase agreement with DEMEC to allow DEMEC to build the substation and sell to the Commission transformation services from the new substation. The Commission is required to purchase these services until the bonds DEMEC issued to finance the project are retired. The bonds, which were issued in December 2008, were in the amount of \$7 million, they had a term of 10 years, and at the end of the bond term, there was a balloon payment of \$2,728,825 of principal and interest which could be refinanced or paid. On November 23, 2015, the Commission, through DEMEC, approved Resolution 2015-1, which authorized the refunding of the 2008 Bond through the issuance of a refunding bond and entry into a new loan agreement with PNC Bank. On December 4, 2015, DEMEC and PNC Bank executed an Electric Revenue Refunding Bond, Series of 2015 in the amount of \$4,216,387. The proceeds were utilized to refund the 2008 Bond, pay the prepayment fee associated with the 2008 Bond, and pay the costs of issuance. The refunding transaction allowed the Commission to achieve a lower interest rate as well as an extension of the final maturity of the obligation from June 1, 2019 to December 4, 2022. Upon retirement of the bonds, the substation will be turned over to the Municipal Services Commission of the City of New Castle. During the fiscal years ended March 31, 2019 and 2018, the Commission has incurred \$342,239 and \$348,486, respectively, in operational costs related to the substation which is recorded in purchase of power and water on the statements of revenues and expenses. The monthly payment is currently \$52,887 and will remain this amount through December 2022 with a final balloon payment of \$537,154 due December 2022. Construction on the substation, named the Dobbinsville Substation, began in the spring of 2010 and was completed and placed in service on February 8, 2011. The Commission completed modifications on the Wilmington Road substation in early 2014, which was also financed through the bond issuance.

Future minimum payments under the amended full power purchase agreement as it relates to the new substation are as follows:

| Year Ending March 31, | Payment | |
|------------------------------|---|---|
| 2020 2021 2022 2023 | \$ 335,826 329,152 322,423 289,693 | 2 |
| | \$ 1,277,094 | 1 |

NOTE 10 COMMITMENTS (cont'd)

During the years ended March 31, 2019 and 2018, the expense related to the purchase of power under the full power purchase agreement with DEMEC is \$6,343,729 and \$6,567,286, respectively. The amount payable as of March 31, 2019 and 2018 is \$454,509 and \$474,258, respectively. At times, the Commission may be required to provide advances to DEMEC to cover cash collateral calls as a result of forward power purchase positions. There were no such advances for the years ended March 31, 2019 and 2018.

Assessment of additional amounts payable by the Commission to DEMEC may be required by virtue of the Commission's various agreements with DEMEC.

NOTE 11 REGULATORY ISSUES

This note relates to transmission which is regulated by the Federal Energy Regulatory Commission ("FERC").

Delmarva provides transmission services to the Commission through an interconnection agreement which controls the tap of Delmarva's 138,000-volt transmission line by the Commission. When/if Delmarva wants to change its tariff or the interconnection agreement, Delmarva must get approval from FERC. DEMEC represents the Commission's interest when changes are presented to FERC.

NOTE 12 CONCENTRATIONS

Labor Force – A portion of the Commission's labor force is comprised of union employees, who are employed under the terms of a collectively bargained compensation agreement which lasts for three years. The collective bargaining agreement covers approximately 55 percent and 52 percent of the Commission's workforce for the years ended March 31, 2019 and 2018, respectively. The current agreement expired on March 31, 2019. A new agreement has been executed and will expire on March 31, 2024.

Significant Customer – Approximately 9 and 10 percent, respectively, of the Commission's net operating revenues are from one customer for the years ended March 31, 2019 and 2018.

NOTE 13 <u>ENVIRONMENTAL ISSUES</u>

The Commission is subject to laws and regulations relating to the protection of the environment. The Commission's policy is to accrue environmental and cleanup-related costs of a non-capital nature when it is both probable that a liability has been incurred and when the amount can be reasonably estimated. Although it is not possible to quantify with any degree of certainty the

NOTE 13 ENVIRONMENTAL ISSUES (cont'd)

potential financial impact of the Commission's continuing compliance efforts, management believes any future remediation or other compliance-related costs will not have a material adverse effect on the financial condition or reported results or operations of the Commission. Based on the Commission's analysis of its current operations, it believes there are no pending environmental issues as of March 31, 2019 and 2018.

NOTE 14 DEFERRED COMPENSATION PLAN

The Commission offers its employees a deferred compensation plan ("the Plan") in accordance with Internal Revenue Code ("IRC") Section 457. The Plan is administered by the National Association of Counties ("NACO"), with the Public Employees Benefit Services Corporation ("PEBSCo.") acting as its agent in fulfilling certain of the administrative and marketing requirements. The Plan, available to all employees of the Commission, permits them to defer a portion of their salary until future years. The deferred compensation, including related income, is not available to employees until termination, retirement, death, or unforeseeable emergency. In accordance with the provisions of IRC Section 457, the Commission does not own the amounts deferred by employees, including the related income on those amounts.

NOTE 15 CAPITAL PROJECT

In August 2014, the Commission was ordered to shut down its wells by the Delaware Division of Public Health Office of Drinking Water because two unregulated contaminants were found by the Commission to be above provisionary guidelines established by the Environmental Protection Agency ("EPA"). The Commission had budgeted approximately \$1.2 million in expenditures in connection with the above. During the year ended March 31, 2015, the Commission incurred approximately \$306,000 of the expenditures. These charges were for the purchase of water from a third party while the wells were shut down, rental of the temporary filtration system, and other expenses. During the year ended March 31, 2016, the Commission incurred approximately \$453,000 of expenditures. Approximately \$47,000 of the remaining expenditures were incurred in the year ended March 31, 2017.

The Commission was approved for an emergency grant from the United States Department of Agriculture in the amount of \$500,000 to defray a portion of the expenditures. The full \$500,000 of the emergency grant funding approved has been received by the Commission.

The EPA is conducting an investigation to determine the source of the contamination. The investigation is not complete and; therefore, the outcome is not yet known. Management anticipates that the outcome will not have a significant negative effect on the Commission's financial position or results of operations.

NOTE 16 SUBSEQUENT EVENTS

Invoices Disputed

In March 2019, a former telephone provider issued an invoice to the Commission subsequent to the disconnection of service. Management disputes all invoices past February 2019 and is working to resolve the issue. Of the \$23,534 of invoices received to date, \$3,536 is recorded in accounts payable as of March 31, 2019.

\$100,000 Grant Awarded

The Commission was awarded a five-year grant from the Water Infrastructure Advisory Council to develop and implement an Asset Management Program for its Drinking Water System. Funds will be available July 1, 2019 and will continue until April 30, 2024.

The Commission has evaluated all subsequent events through July 25, 2019, the date the financial statements were available to be issued.



MUNICIPAL SERVICES COMMISSION (A Component Unit of the City of New Castle) SCHEDULE OF THE NET PENSION LIABILITY, RELATED RATIOS, AND INVESTMENT RETURNS

REQUIRED SUPPLEMENTARY INFORMATION

| | 2019 | 2018 |
|--|-----------------|-----------------|
| TOTAL PENSION LIABILITY Service cost | \$ 84,928 | \$ 121,509 |
| Interest on total pension liability | 262,991 | 248,860 |
| Experience (gain) or loss | 15,067 | (17,745) |
| Effect of assumption changes or inputs | 10,139 | 119,169 |
| Plan benefit changes | 64,550 | - |
| Benefit payments | (273,734) | (272,991) |
| Net change in total pension liability | 163,941 | 198,802 |
| Total pension liability, beginning | 3,891,734 | 3,692,932 |
| Total pension liability, ending (a) | \$ 4,055,675 | \$ 3,891,734 |
| FIDUCIARY NET POSITION | | |
| Employer contributions | \$ 201,749 | \$ 254,642 |
| Investment income net of investment expenses | 104,910 | 257,584 |
| Benefit payments | (273,734) | (272,991) |
| Net change in fiduciary net position | 32,925 | 239,235 |
| Fiduciary net position, beginning | 3,041,469 | 2,802,234 |
| Fiduciary net position, ending (b) | \$ 3,074,394 | \$ 3,041,469 |
| Net pension liability [(a) - (b)] | \$ 981,281 | \$ 850,265 |
| Plan fiduciary net position as a percentage of the total | | |
| pension liability | 75.80% | 78.15% |
| Covered payroll | \$ 1,306,758 | \$ 1,327,758 |
| Net pension liability as a percentage of covered payroll | 75.09% | 64.04% |
| Annual money-weighted return, net of investment expenses | 3.49% | 9.22% |

MUNICIPAL SERVICES COMMISSION (A Component Unit of the City of New Castle) SCHEDULE OF EMPLOYER CONTRIBUTIONS

REQUIRED SUPPLEMENTARY INFORMATION

| \$ 72,803 \$ 98,865 \$ (26,062) \$ 989,142 10.00% 70,320 70,320 - 1,116,936 6.30% 157,856 157,856 - 1,173,679 13.45% 147,397 147,397 - 1,244,468 11.84% 154,457 - 1,244,468 11.84% 152,340 177,554 (25,214) 1,260,942 14.08% 203,177 215,784 (12,607) 1,307,399 16.50% 210,053 210,053 210,053 1,140,106 18.42% 212,736 212,736 212,736 1,303,130 15.56% 204,642 254,642 (50,000) 1,327,758 19.18% 201,749 201,749 - 1,306,758 15.44% | ₹ ¤ 8 | Actuarially Determined Contribution | Actual Employer Contribution | Contribution Deficiency (Excess) | Covered Payroll | Contribution as a Percentage of Covered Payroll |
|---|-------|---|------------------------------------|--|--------------------|---|
| 70,320 - 1,116,936 157,856 - 1,173,679 147,397 - 1,244,468 154,457 - 1,272,957 177,554 (25,214) 1,260,942 215,784 (12,607) 1,307,399 210,053 - 1,140,106 200,000 (24,173) 1,303,130 212,736 - 1,366,918 254,642 (50,000) 1,327,758 201,749 - 1,306,758 | ↔ | 72,803 | \$ 98,865 | \$ (26,062) | \$ 989,142 | 10.00% |
| 157,856 - 1,73,679 147,397 - 1,244,468 154,457 - 1,272,957 177,554 (25,214) 1,260,942 215,784 (12,607) 1,307,399 210,053 - 1,140,106 212,736 - 1,366,918 254,642 (50,000) 1,327,758 201,749 - 1,306,758 | | 70,320 | 70,320 | 1 | 1,116,936 | 6.30% |
| 147,397 - 1,244,468 154,457 - 1,272,957 177,554 (25,214) 1,260,942 215,784 (12,607) 1,307,399 210,053 - 1,140,106 200,000 (24,173) 1,303,130 212,736 - 1,366,918 254,642 (50,000) 1,327,758 201,749 - 1,306,758 | | 157,856 | 157,856 | 1 | 1,173,679 | 13.45% |
| 154,457 - 1,272,957 177,554 (25,214) 1,260,942 215,784 (12,607) 1,307,399 210,053 - 1,140,106 200,000 (24,173) 1,303,130 - 1,366,918 254,642 (50,000) 1,327,758 201,749 - 1,306,758 | | 147,397 | 147,397 | 1 | 1,244,468 | 11.84% |
| 177,554 (25,214) 1,260,942 215,784 (12,607) 1,307,399 210,053 - 1,140,106 200,000 (24,173) 1,303,130 212,736 - 1,366,918 254,642 (50,000) 1,327,758 201,749 - 1,306,758 | | 154,457 | 154,457 | 1 | 1,272,957 | 12.13% |
| 215,784 (12,607) 1,307,399 210,053 - 1,140,106 200,000 (24,173) 1,303,130 - 1,366,918 254,642 (50,000) 1,327,758 201,749 - 1,306,758 | | 152,340 | 177,554 | (25,214) | 1,260,942 | 14.08% |
| 210,053 - 1,140,106 200,000 (24,173) 1,303,130 212,736 - 1,366,918 254,642 (50,000) 1,327,758 201,749 - 1,306,758 | | 203,177 | 215,784 | (12,607) | 1,307,399 | 16.50% |
| 200,000 (24,173) 1,303,130 1 212,736 - 1,366,918 1 254,642 (50,000) 1,327,758 1 201,749 - 1,306,758 | | 210,053 | 210,053 | 1 | 1,140,106 | 18.42% |
| 212,736 - 1,366,918 - 254,642 (50,000) 1,327,758 - 201,749 - 1,306,758 | | 175,827 | 200,000 | (24,173) | 1,303,130 | 15.35% |
| 254,642 (50,000) 1,327,758 1 201,749 - 1,306,758 | | 212,736 | 212,736 | 1 | 1,366,918 | 15.56% |
| 201,749 - 1,306,758 | | 204,642 | 254,642 | (50,000) | 1,327,758 | 19.18% |
| | | 201,749 | 201,749 | 1 | 1,306,758 | 15.44% |

Notes to Schedule of Employer Contributions

Valuation date
Actuarial cost method
Amortization method
Remaining amortization period
Amortization period

Asset valuation method

Actuarial assumptions:
Investment rate of return
Discount rate
Projected salary increases
Cost of living adjustments
Mortality

April 1, 2019
Aggregate Funding Method
Level Dollar Amortization
11 years
Closed
Market value of assets as of

Market value of assets as of the valuation date including receivable contributions, as applicable.

7.00% 7.00% Based on years of service Mortality rates are assumed in accordance with the sex distinct IRS 2019 Static Mortality Table for Annuitants and Non-annuitants.



MUNICIPAL SERVICES COMMISSION (A Component Unit of the City of New Castle) COMBINING SCHEDULES OF REVENUES AND EXPENSES BY DEPARTMENT FOR THE YEARS ENDED MARCH 31, 2019 AND 2018

| | Water De 2019 | Water Department 9 2018 | Electric Do 2019 | Electric Department 19 2018 | Total 2019 | tal 2018 |
|---|---------------------------------|---------------------------------|-----------------------------------|----------------------------------|-----------------------------------|-----------------------------------|
| OPERATING REVENUES: User charges City service charges Free service | \$ 1,747,640 19,141 4,134 | \$ 1,619,841 21,382 2,299 | \$ 9,474,904 49,210 49,084 | \$ 9,340,735 51,171 49,828 | \$ 11,222,544 68,351 53,218 | \$ 10,960,576 72,553 52,127 |
| Miscellaneous TOTAL OPERATING REVENUES Less: Free service NET OPERATING REVENI IES | 33,511 1,804,426 (1,376) | 29,799 1,673,321 (2,386) | 9,622,235 (5,828) 9,646,407 | 36,728 9,478,462 (5,940) | 82,548 11,426,661 (7,204) | 66,527 11,151,783 (8,326) |
| PURCHASE OF POWER AND WATER | 25,770 | 25,049 | 6,317,959 | 6,542,237 | 6,343,729 | 6,567,286 |
| OPERATING EXPENSES | 1,324,182 | 1,296,759 | 1,282,016 | 1,244,139 | 2,606,198 | 2,540,898 |
| GENERAL AND ADMINISTRATIVE EXPENSES | 376,436 | 358,631 | 613,805 | 589,120 | 990,241 | 947,751 |
| OPERATING INCOME | 76,662 | (9,504) | 1,402,627 | 1,097,026 | 1,479,289 | 1,087,522 |
| NONOPERATING REVENUES (EXPENSES): Net investment income Grant income | 6,192 | 4,739 | 31,793 | 29,144 | 37,985 | 33,883 |
| Private developer contributions Appropriations to the Mayor and Council of New Castle: | 16,060 | 20,922 | 81,967 | • | 98,027 | 20,922 |
| Ordinary City services | (95,647) (22,951) | (95,248) (21,382) | (561,987) | (570,105) | (657,634) (22,951) | (665,353) (21,382) |
| Special Realized losses on investments | (4,412) | (8,161) | (3,200) | (10,713) | (7,612) | (18,874) |
| Unrealized gains on investments | (820) | 1,509 | (4,815) | 8,551 | (5,665) | 10,060 |
| TOTAL NONOPERATING REVENUES (EXPENSES) | (101,623) | (50,333) | (456,324) | (558,462) | (557,947) | (608,795) |
| CHANGE IN NET POSITION | \$ (24,961) | \$ (59,837) | \$ 946,303 | \$ 538,564 | \$ 921,342 | \$ 478,727 |

MUNICIPAL SERVICES COMMISSION (A Component Unit of the City of New Castle) COMBINING SCHEDULES OF OPERATING EXPENSES BY DEPARTMENT FOR THE YEARS ENDED MARCH 31, 2019 AND 2018

| | Water D | Water Department | Elect | Electric Department | ient | • | Total | |
|-----------------------------------|--------------|------------------|--------------|---------------------|-----------|--------------|-------|-----------|
| | 2019 | 2018 | 2019 | | 2018 | 2019 | | 2018 |
| OPERATING EXPENSES: | | | | | | | • | |
| Clothing allowance | \$ 3,910 | \$ 4,497 | \$ 7,579 | မှ | 8,142 | \$ 11,489 | ₩ | 12,639 |
| Computer expense Depreciation: | 11,557 | 9,912 | 13,188 | ω | 16,945 | 24,745 | | 26,857 |
| Plant and equipment | 365,681 | 356,640 | 192,114 | 4 | 222,410 | 557,795 | | 579,050 |
| Trucks and autos | 16,268 | 35,536 | 63,792 | 8 | 43,432 | 80,060 | | 78,968 |
| Employee benefits | 111,942 | 119,627 | 137,839 | 6 | 122,348 | 249,781 | | 241,975 |
| Engineering fees | • | 146 | | | 1,760 | • | | 1,906 |
| Equipment rental | 390 | 927 | 631 | _ | 714 | 1,021 | | 1,641 |
| Insurance | 58,079 | 55,933 | 46,837 | 2 | 47,242 | 104,916 | | 103,175 |
| Payroll taxes | 36,541 | 37,257 | 43,244 | 4 | 41,641 | 79,785 | | 78,898 |
| Pension expense | 89,204 | 58,856 | 87,615 | 2 | 71,403 | 176,819 | | 130,259 |
| Plant materials and supplies | 3,257 | 2,223 | 3,966 | 9 | 3,964 | 7,223 | | 6,187 |
| Repairs and maintenance: | | | | | | | | |
| Buildings and grounds | 2,608 | 5,954 | 2,264 | 4 | 2,360 | 7,872 | | 8,314 |
| Hydrants, mains, and valves | 20,303 | 11,560 | | | | 20,303 | | 11,560 |
| Lines and poles | | • | 8,331 | _ | 34,515 | 8,331 | | 34,515 |
| Meters and services | 6,298 | 5,299 | 1,099 | 0 | 911 | 7,397 | | 6,210 |
| Pumping stations | 30,161 | 30,025 | | | | 30,161 | | 30,025 |
| Street lights | | • | 4,279 | 0 | 2,463 | 4,279 | | 2,463 |
| Substations | | • | 5,013 | 8 | 5,147 | 5,013 | | 5,147 |
| Salaries and wages | 475,083 | 481,447 | 563,143 | 8 | 547,539 | 1,038,226 | | 1,028,986 |
| Safety expense | 1,481 | 882 | 5,209 | 0 | 1,963 | 069'9 | | 2,845 |
| Sampling and testing | 11,561 | 4,519 | 21,011 | _ | 13,392 | 32,572 | | 17,911 |
| Security | | 205 | 288 | 80 | 3,302 | 288 | | 3,507 |
| Seminars/training | 9,241 | 5,350 | 9,546 | 9 | 2,506 | 18,787 | | 7,856 |
| Supplies | 17,866 | 13,471 | 25,092 | 7 | 16,798 | 42,958 | | 30,269 |
| Truck expense | 19,444 | 17,384 | 29,555 | 2 | 22,661 | 48,999 | | 40,045 |
| Utilities | 30,307 | 39,109 | 10,381 | -1 | 10,581 | 40,688 | | 49,690 |
| TOTAL OPERATING EXPENSES | \$ 1,324,182 | \$ 1,296,759 | \$ 1,282,016 | <i>\$</i> | 1,244,139 | \$ 2,606,198 | ↔ | 2,540,898 |

(A Component Unit of the City of New Castle) COMBINING SCHEDULES OF GENERAL AND ADMINISTRATIVE EXPENSES BY DEPARTMENT FOR THE YEARS ENDED MARCH 31, 2019 AND 2018 **MUNICIPAL SERVICES COMMISSION**

| | Water Do | Water Department | Electric I | Electric Department | - | Total |
|---|------------|------------------|------------|---------------------|------------|------------|
| | 2019 | 2018 | 2019 | 2018 | 2019 | 2018 |
| GENERAL AND ADMINISTRATIVE EXPENSES: | | | | | | |
| Administrative | \$ 19,249 | \$ 16,114 | \$ 25,358 | \$ 24,625 | \$ 44,607 | \$ 40,739 |
| Bad debts | 875 | 3,732 | 4,565 | 18,557 | 5,440 | 22,289 |
| Computer expense | 16,960 | 15,010 | 20,729 | 18,346 | 37,689 | 33,356 |
| Depreciation - furniture and fixtures | 15,113 | 13,724 | 29,135 | 16,774 | 44,248 | 30,498 |
| Dues and subscriptions | 3,488 | 3,038 | 1,999 | 1,456 | 5,487 | 4,494 |
| Employee benefits | 30,360 | 31,331 | 51,134 | 46,869 | 81,494 | 78,200 |
| Insurance | 14,428 | 15,296 | 16,081 | 17,346 | 30,509 | 32,642 |
| Office salaries | 173,850 | 166,527 | 306,379 | 292,659 | 480,229 | 459,186 |
| Office supplies | 15,666 | 18,281 | 22,216 | 25,844 | 37,882 | 44,125 |
| Payroll taxes | 13,761 | 13,469 | 24,140 | 23,293 | 37,901 | 36,762 |
| Pension expense | 24,340 | 13,777 | 52,115 | 45,211 | 76,455 | 58,988 |
| Professional fees | 21,909 | 25,150 | 27,679 | 29,749 | 49,588 | 54,899 |
| Repairs and maintenance - equipment | 2,796 | 5,762 | 7,085 | 7,043 | 12,881 | 12,805 |
| Security system | 2,147 | 1,802 | 2,624 | 2,202 | 4,771 | 4,004 |
| Telephone | 13,679 | 11,228 | 16,716 | 13,768 | 30,395 | 24,996 |
| Training - administrative | 3,352 | 2,923 | 4,061 | 3,573 | 7,413 | 6,496 |
| Utilities and other expenses | 1,463 | 1,467 | 1,789 | 1,805 | 3,252 | 3,272 |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | \$ 376,436 | \$ 358,631 | \$ 613,805 | \$ 589,120 | \$ 990,241 | \$ 947,751 |